

Marjorie W. Molina

4614 Twin Oaks Place. • Charlotte, NC 28212 • marjoriemolina@gmail.com • (704) 953-9690

Multi-faceted operations leader with a track record improving the performance of entrepreneurial and corporate organization roles. Recognized thought leader and pragmatic change agent working at the intersection of people, processes and innovation. Effective, bilingual communicator with the capacity to engage stakeholders at all levels.

EXPERIENCE

Dream Key Partners | A non-profit organization (Charlotte, NC)

Bilingual Project Specialist (2020)

- Assisted nearly 1,000 families impacted by the pandemic with the RAMP CLT project, a rent and mortgage assistance program
- Processed over 20,000 applications and distributed over \$25 million

North Carolina Democratic Party | State affiliate of the Democratic Party (Charlotte, NC)

Charlotte Organizer (2016)

- Led the Charlotte office that organized voters to support the Democratic presidential candidate
- Recruited, trained and strategically led 20 volunteer staff members to regularly campaign
- Fostered collaborative relationships and initiatives with National Coordinated Campaign – Hillary for America, North Carolina Democratic Party and Democratic National Committee
- Personally recognized by Presidential Candidate and former Secretary of State Hillary Clinton

Taller Mecanico Molina, LLC / Molina Auto Repair | Small business enterprise (Charlotte, NC)

Owner (2008 – 2016)

- Launched auto repair business that provided bilingual services to Charlotte customers
- Developed and executed customer service, marketing and business initiatives that grew annual revenue from \$0 to \$370,000 annually

CITIFINANCIAL | Banking institution (Charlotte, NC)

Project Manager (2001 – 2010)

- National compliance for bilingual auto division portfolio
- Initiated fraud investigations for portfolios of \$50,000 plus credit card accounts
- Ensured federal, state and local guidelines were met

Bank of America | Banking institution (Charlotte, NC)

Account Manager (2011 – 2012)

- Amortized balances for 330 plus delinquent accounts
- Managed mortgages over \$250,000

CERTIFICATIONS

- Data Analytics with SQL
- Digital Business Analysis
- Project Management Professional

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PUBLIC SERVICE

City of Charlotte, *City Council Member, District 5*

EDUCATION

University of North Carolina at Charlotte, Belk College of Business Charlotte, NC
Master of Science, Management, 2022

Arizona State University Tempe, AZ
Bachelor of Arts, Liberal Studies, Certificate in Business Analysis, 2016

- Capitol Scholar Intern, Public Policy, Washington, DC
- Recipient of the Clovis Campbell Sr. Endowment for Race and Democracy